

Opening Remarks



Online Meeting



Microphones Muted



Utilize the Chat Feature



Live Q&A



Recorded Meeting



Closed Caption

The presentation, recording and attendee list will be shared with all attendees.

The presentation and recording will also be posted on the Buffalo Sewer website.

Agenda



Opening Remarks



Professional Services & Construction Bid Requirements



Buffalo Sewer Authority's Queen City Clean Waters Overview



D/M/WBE Requirements, Certifications, & Resources



Upcoming Capital Projects for Construction



Community Partnership Program



Upcoming Capital Projects for Design



Feedback and Q&A Session



Presenters

OWNER

BUFFALO SEWER AUTHORITY

Rosaleen Nogle, PE, BCEE
Principal Sanitary Engineer

PROGRAM MANAGEMENT TEAM

GREEN INFRASTRUCTURE



JM Davidson
Engineering, D. P.C.



Walt Walker, PE, ENV SP
Program Director

Jaime Davidson, PE Collections System Advisor Stephanie Alessandrini, PE Project Manager

Disclaimer

- This Presentation is provided as of September 16, 2025.
- If you are viewing this Presentation after that date, subsequent events could have a material effect on this information.
- By presenting this information, Buffalo Sewer has not undertaken any obligation to update the information beyond the date of the Presentation.
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- The views, policies, programs, and practices reflected herein also are subject to change without notice.
- This Presentation is provided for your information and convenience only.

Buffalo Sewer's Queen City Clean Waters



QUEEN CITY CLEAN WATERS









VISION

Clean waters and a resilient Buffalo.

MISSION



To safeguard public health and the environment while fostering strong community partnerships, creating meaningful workforce opportunities, and driving lasting economic impact for future generations in the City of Buffalo.

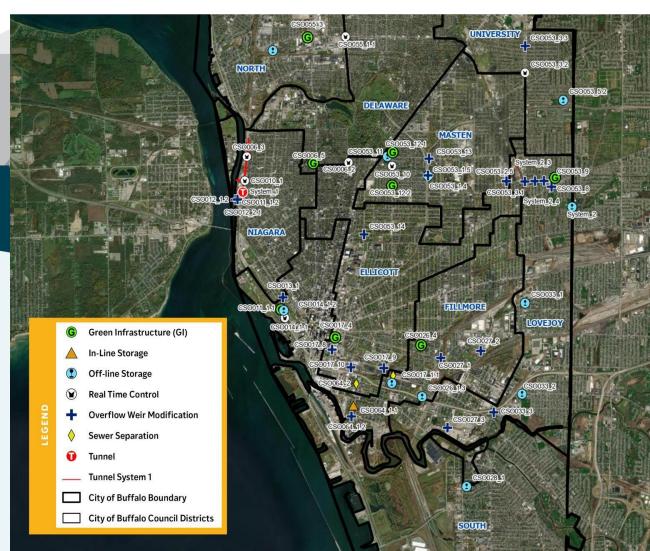


Queen City Clean Waters

PROGRAM OVERVIEW



<u>buffalosewer.org/construction</u><u>-projects/queen-city-clean-waters/</u>



Key Terminology

- Combined Sewer: A sewer that collects both wastewater and stormwater in the same system
- Combined Sewer Overflow (CSO): CSOs occur when heavy rainfall or snowmelt overwhelms a combined sewer system.
 When this happens, untreated wastewater is discharged directly into nearby rivers, lakes, or coastal waters.
- Green Infrastructure (GI): involves planting vegetation and other natural elements in urban environments to absorb and treat stormwater where it lands. Through this process, plants and soils help slow down or prevent runoff from entering the sewer system.
- In-Line Storage (ILS): the storage of wastewater temporarily within the existing sewer pipes
- Off-Line Storage (OLS): A tank that holds extra wastewater when the sewer is full, then drains it to be treated when space becomes available
- Real Time Control (RTC): Sewer chambers with automatic gates that open and close to store and release water in order prevent overflows
- Sewer Patrol Point (SPP): A chamber that directs water to the treatment plant in dry weather, or to a storage area during heavy rainfall or snowmelt



CSO: Combined Sewer Overflow



GI: Green Infrastructure



ILS: In-line Storage



OLS: Off-line Storage Tank



RTC: Real Time Control



SPP: Sewer Patrol Point

Types of QCCW Projects

Bird Island Treatment Facility Upgrades





Projects to be funded through a combination of:

Federal and state funding administered through NYSEFC and NYSDEC (grants, zero to low interest loans), Environmental Impact Bond, and BSA capital budget



Pump Stations and Miscellaneous Upgrades





Green Infrastructure (GI)



Real-time Control Smart Sewers and Sewer Improvements & Modifications



Accessing Consultant, Contractor & Supplier Opportunities

- Go to buffalosewer.org
- Hover your mouse over the top header titled"How Can We Help You"
- Click the sub header:"Consultant, Contractor and Supplier Opportunities"

VIEW UPCOMING CAPITAL PROJECTS PROCUREMENT OPPORTUNITIES (BIDS, RFP, RFQ)

GREEN INFRASTRUCTURE OPEN HOUSE – VIRTUAL CONTRACTOR BRIEFING

by Katie Walsh | Sep 2, 2025 | Bid Opportunities, Consultant, Contractor, Supplier Opportunities, News & Updates, Queen City Clean Waters, Vendor, Bid, RFP & RFQ Opportunities

The Buffalo Sewer Authority invites contractors to a Virtual Open House to learn more about upcoming bid opportunities under the Raincheck 2.0 Program. To Date: October 9, 2025 Time: 2:30 PM – 4:00 PM Location: Online Meeting Info: Join the meeting now Meeting ID:...

CATEGORIES

Bid Opportunities (28)

Construction Projects (13)

Consultant, Contractor, Supplier Oppo (22)

News & Updates (68)

Public Comment (4)

Queen City Clean Waters (10)

<u>buffalosewer.org/how-we-can-help-</u> <u>you/consultant-contractor-supplier-opportunities/</u>

Procurement Forecast for Upcoming Bids, RFP, and RFQ

UPDATED JULY 2025



Buffalo Sewer Authority

Procurement Forecast for Upcoming Bids, RFP, and RFQ

Updated July 2025

| Pro | Procurement Information | | | | |
|--|--|---|---------------------------|---|------------------------------|
| Project Name | Scope of Work / Description | Procurement Type RFP/RFQ (Professional Services) Bid (Construction) | Anticipated Release Date | Contract Goals for DBE, M/WBE, or SDVOB?* | Cost Range (if available) |
| Bird Island WWTF Phase II.B: Primary Treatment Renovation | Construction of 160 MGD High-Rate Disinfection Pump Station and Chlorine Contact Tank. Installation of large influent and effluent piping. Structural repairs (in-land) of Outfall 001. | Bid | Q3 2025 | DBE | \$75M - \$100M |
| South Buffalo Pump Station: Immediate and Short-term Upgrades | Rehabilitate Pumps Nos. 1, 3, and 4 and replace VFDs. Seal water system improvements. HVAC system replacement. Instrumentation & Controls system rehabilitation and enhanced communication with the Bird Island WWTF. General building rehabilitation and equipment access improvements. | Bid | Q3 2025 | M/WBE | \$14M - \$19M |

Upcoming Buffalo Sewer Capital Projects for 2025 - 2026

CONSTRUCTION SERVICES (INVITATION TO BID)

Upcoming Projects for Bid – Overflow Weir (Sewer Patrol Point) Modifications

| PROJECT NAME | LOCATION(S) | TYPE OF CONTRACT | ESTIMATED DATE OF BID ADVERTISEMENT | OPINION OF PROBABLE CONSTRUCTION COST | PROJECT DESCRIPTION |
|--|--|---------------------|--|--|---|
| CSO053 - Various SPP Modifications | Humboldt & Lark Michigan & Dodge Michigan & Riley Michigan & Glenwood Smith & Perry Babcock Street Hagen Street Perry Boulevard | Construction | 10/28/2025 | TBD | Weir modifications Weir repair Electrical and instrumentation work |
| Modifications to Sewer Patrol Point 341A: Genesee Street | Kerns & Genesee | Construction | 11/19/2025 | | New diversion chamber 48" casing under Genesee Street New 30" sewer and manholes 50'+ drop shaft |
| Modifications to Sewer Patrol Point 337: Colorado Street | Colorado & Scajaquada | Construction | Construction Q2 2026 | | New diversion chamber 50'+ drop shaft |

CSO053 - Various SPP Modifications

SPP336B Modification

Location: Humboldt & Lark (SPP336B)

Project Description:

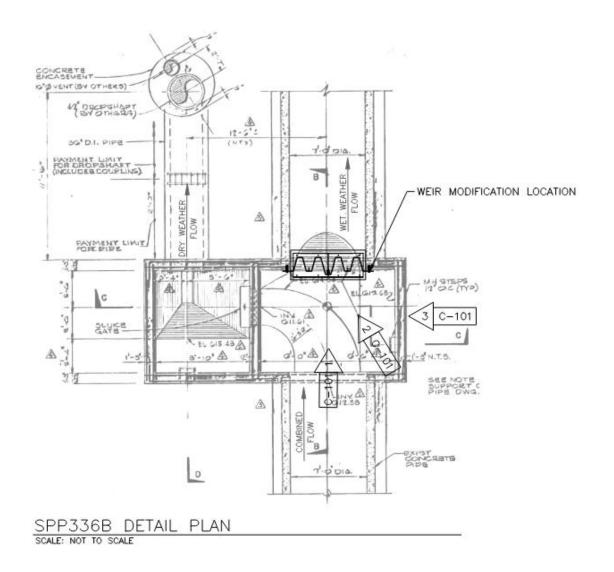
Modify the overflow weir

Bid Release Date:

October 28, 2025

Bid Opening Date:

November 20, 2025





CSO053 - Various SPP Modifications SPP175-177 Modifications

Locations:

Michigan & Dodge (SPP175)
Michigan & Riley (SPP176)
Michigan & Glenwood (SPP177)

Project Description:

Raise the overflow weirs

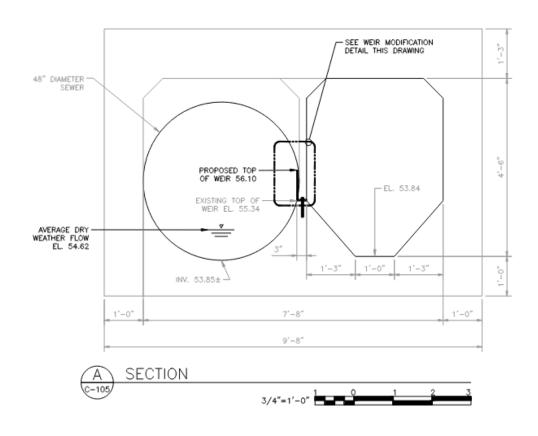
Bid Release Date:

October 28, 2025

Bid Opening Date:

November 20, 2025







CSO053 - Various SPP Modifications Smith Perry RTC Weir Repairs

Location:

Smith Street, North of I-190

Project Description:

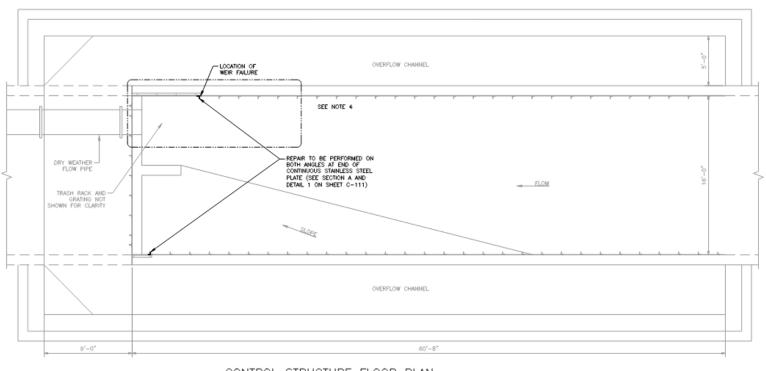
Repair existing overflow weir

Bid Release Date:

October 28, 2025

Bid Opening Date:

November 20, 2025



CONTROL STRUCTURE FLOOR PLAN



CSO053 - Various SPP Modifications

Wet Weather Operational Optimization & Real Time Control Implementation

Locations:

Babcock Street Hagen Street Perry Boulevard

Project Description:

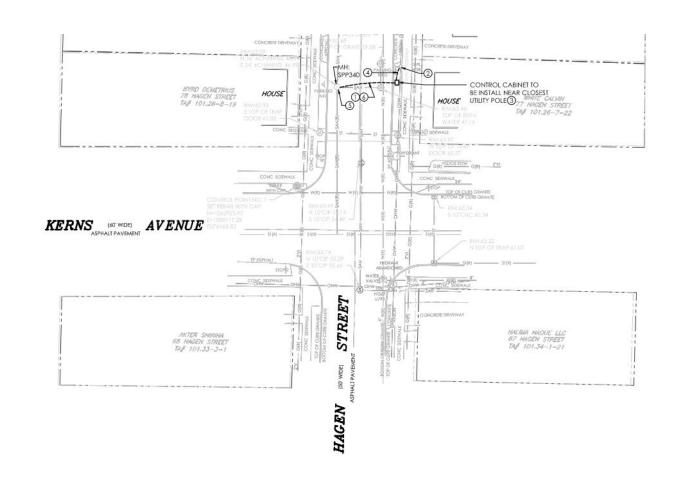
Electrical and instrumentation work

Bid Release Date:

October 28, 2025

Bid Opening Date:

November 20, 2025





Modifications to Sewer Patrol Point 341A:

Genesee Street

Location: Kerns & Genesee

Project Description:

- New diversion chamber
- 48" casing pipe beneath Genesee Street
- 30" sewer, two manholes
- New drop shaft ~55 ft deep to Scajaquada Tunnel
- Modifications to the existing drop shaft

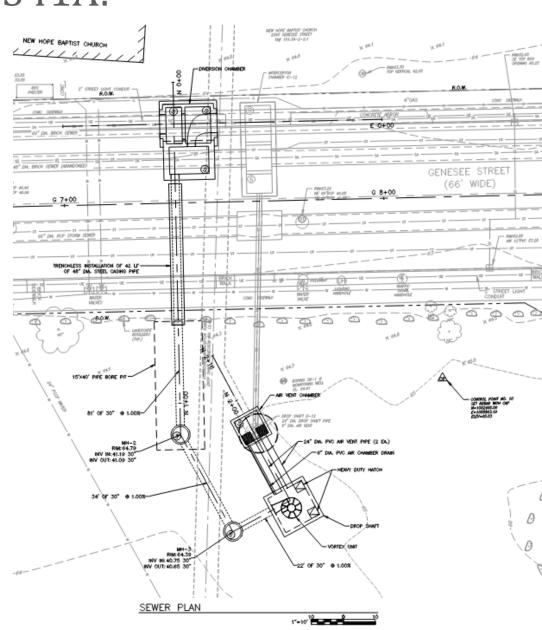
Bid Release Date:

November 19, 2025

Bid Opening Date:

January 13, 2026





Modifications to Sewer Patrol Point 337: Colorado Street

Location: Colorado & Scajaquada

Project Description:

- New diversion chamber
- New drop shaft ~50-55 ft deep to Scajaquada Tunnel

Bid Release Date: Q2 2026





Upcoming Projects for Bid – Facilities

| PROJECT NAME | LOCATION | TYPE OF CONTRACT | ESTIMATED DATE OF BID ADVERTISEMENT | OPINION OF PROBABLE CONSTRUCTIO N COST | PROJECT DESCRIPTION |
|--|-------------------------------|---------------------|--|---|--|
| South Buffalo Pump Station: Immediate & Short- term Upgrades | Bailey & Old Bailey Ave | Construction | August 2025 (currently advertised for bid) | \$14,000,000- \$19,000,000 | Rehabilitate pumps nos. 1,3, and 4 and replacement of vfds HVAC system replacement Instrumentation and controls system rehabilitation General building and equipment improvements Bid opening currently September 25 |
| Kelly 'F' Fuhrman St Pump Station Rehab | Fuhrm an St | Construction | Q4 2025 | \$1,000,000 - \$2,500,000 | Remove and installation of dry well pump system Improvement of layout |
| Raw Wastewater (RWW) and Settled Wastewater (SWW) Pump Station: Immediate-term Upgrades | Bird Island WWTF | Construction | Q4 2025 | \$15,000,000- \$20,000,000 Each | Pump and valve rehabilitation Impeller replacements Roof repairs Instrumentation & control improvements and electrical upgrades |
| Waste Heat Recovery Boilers (WHRB) Rehab | Bird Island WWTF | Construction | 2026 | \$2,000,000 - \$4,000,000 | Rehab of existing WHRBs Improvements to steam system Auxiliary boiler #2 burner rehab |

Upcoming Projects for Bid – Facilities and Green Infrastructure

| PROJECT NAME | LOCATION | TYPE OF CONTRACT | ESTIMATED DATE OF BID ADVERTISEMENT | OPINION OF PROBABLE CONSTRCTION COST | PROJECT DESCRIPTION |
|--|--|---------------------|--|---|--|
| Bird Island WWTF Phase II.B: Primary Treatment Renovation | Bird Island WWTF | Construction | Q3 2025 | \$75,000,000 - \$100,000,000 | Construction of 160 MGD high-rate disinfection pump station and chlorine contact tank Installation of large influent and effluent piping |
| Bird Island WWTF Phase III: Secondary System Expansion | Bird Island WWTF | Construction | Late-2026 / Early-2027 | \$100,000,000 - \$150,000,000 | The state of the s |
| Green Infrastructure Installation | Various locations throughout the City | Construction | 2026 | TBD | Construction of green stormwater infrastructure at various location in the city. |

South Buffalo Pump Station Rehabilitation

Project Description:

- Pump Rehabilitation
- Seal Water Improvements
- Discharge Chamber Improvements
- HVAC System Replacement
- Comprehensive Structural & Architectural Rehabilitation
- Control Room Improvements
- Enhanced Equipment Removal
- Comprehensive Control System Upgrades
- Supporting Plumbing, Site, And Electrical Work

Bid Release Date: Aug 19, 2025. Currently Advertised for Bid.

Bid opening currently scheduled for on Sept 25, 2025.

<u>buffalosewer.org/south-buffalo-pump-station-rehabilitation-project/</u>







Kelly 'F' Fuhrman Pump Station Rehabilitation

Location: Fuhrman St

Project Description:

- Removal and Replacement of Dry Well Pump
- Improvement of Layout for Efficiency and Safety

Bid Release Date: Q4 2025





Overview of RWW and SWW Pump Stations at Bird Island

RAW WASTEWATER PUMP STATION (RWWPS)



- Began operations in 1930s.
- 6 pumps (2 variable, 2 constant, 2 dual-speed).
- Capacity: 560 MGD firm capacity.
- Main function: Pump raw wastewater to primary treatment

SETTLED WASTEWATER PUMP STATION (SWWPS)



- Began operation in the 1980s.
- 5 pumps (4 variable, 1 constant speed). Space for 6th Pump
- Capacity: Up to 560 MGD.
- Main function: Pump primary effluent to secondary treatment.



Raw Wastewater (RWW) & Settled Wastewater (SWW) Pump Station: Immediate-Term Upgrades

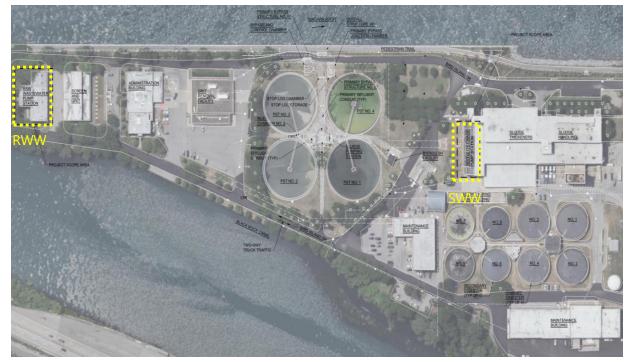
Project Description:

Raw Wastewater Pump Station:

- Replace vacuum priming system.
- Rehab pumps No. 5 and 4 motors, and valves.
- Rehab Pump No. 4 impeller and Eddy Current Drive
- Rehab Pump No. 6 valve
- Rehab or replacement of Roof
- Install updated electrical and control systems.

Settled Wastewater Pump Station:

- Rehab Pump No. 1 and 5 pump impeller, Valve, motor and Eddy Current Drive.
- Rehab or replacement of Roof
- Improve HVAC for safety and operational efficiency.
- Install updated electrical and control systems.



Bid Release Date: Phase 1 – Q4 2025

Estimated Cost: Phase 1 – \$15M - \$20M



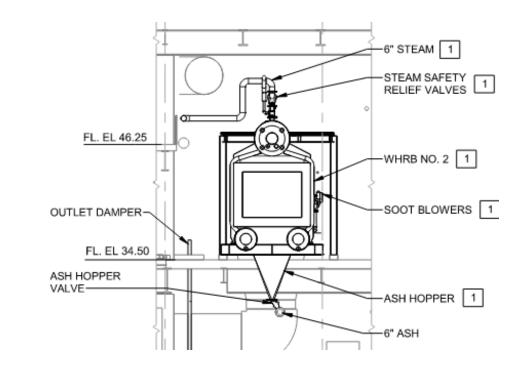
Waste Heat Recovery Boilers (WHRB) Rehabilitation

Location: Bird Island WWTF

Project Description:

- Condensate drain system Improvements
- Steam Header Repairs
- Auxiliary Boiler #2 Upgrades
- Chiller System enhancements

Bid Release Date: 2026







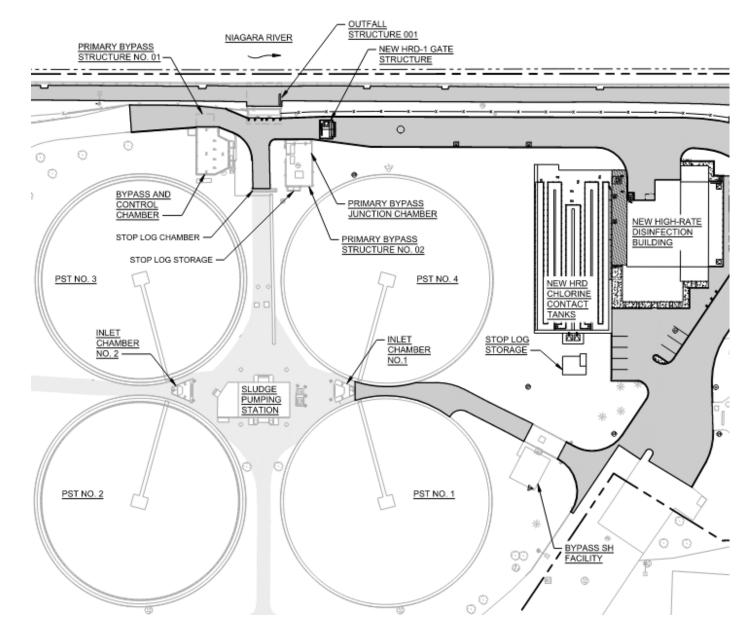
Bird Island WWTF Phase II. B: Primary Treatment Renovation

Location: Bird Island WWTF

Project Description:

- 160 MGD High-Rate Disinfection PS
- Chlorine Contact Tank
- Influent and Effluent Piping
- Structural Repairs to Outfall 001

Bid Release Date: Q3 2025





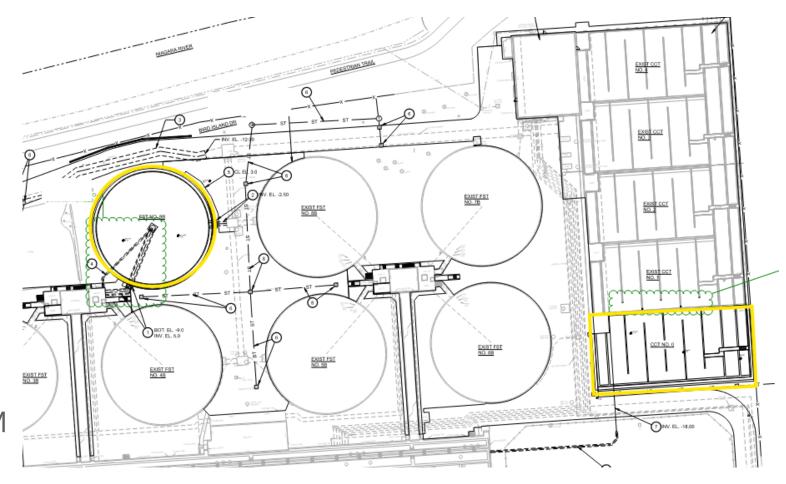
Bird Island WWTF Phase III: Secondary System Expansion

Project Description:

- Improvement of Flow to Existing Clarifiers
- Addition of two new 40
 MGD Final Clarifiers
- Installation of an Additional Chlorine Contact Tank

Bid Release Date: Q4 2026

Estimated Cost: \$100M-\$150M





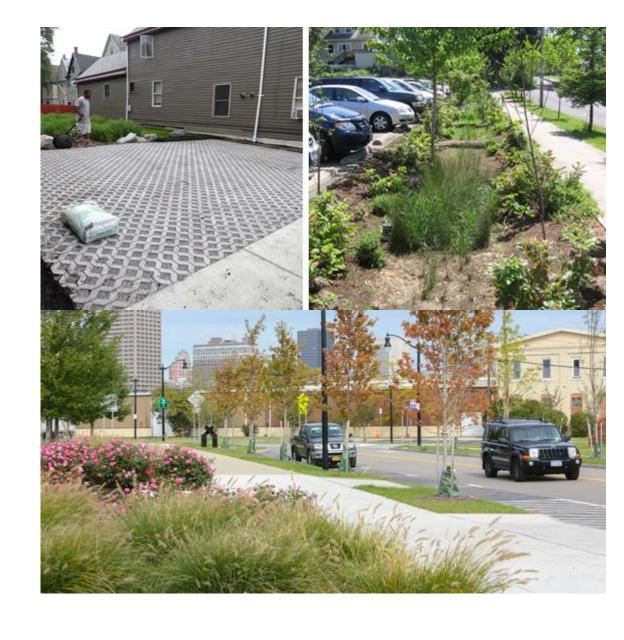
Green Infrastructure (GI) Installation

Project Description:

 Construction of green stormwater infrastructure at various location in the City

Bid Release Date: Q1 – Q3 2026







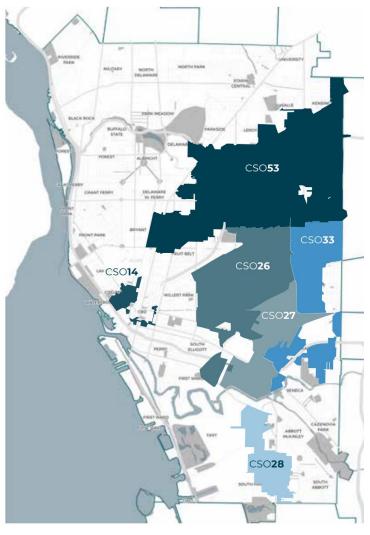
BSA GSI Projects Program Management Team:



Green Stormwater Infrastructure Program Overview

- Raincheck Program: Protect & restore Buffalo's waterways
 - BSA's overall goal is to manage 569 acres of impervious area by 2034
 - Phase 1: Raincheck 1.0—Public streets & parking areas, private properties
 - Phase 2: Raincheck 2.0—Public partnerships & public streets
- Environmental Impact Bond (EIB): \$54 million for GSI
 - Manage 200 acres of impervious area by 2028

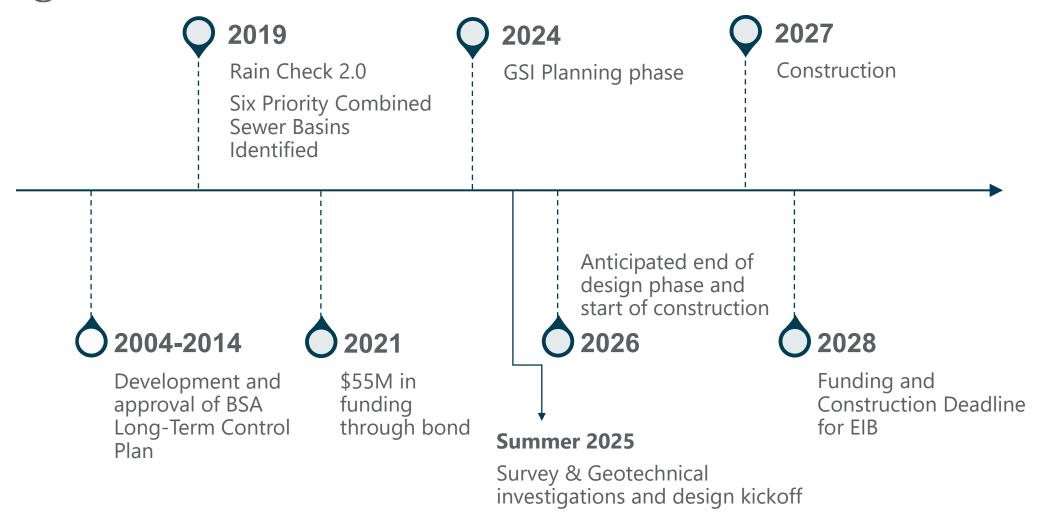








Program Timeline

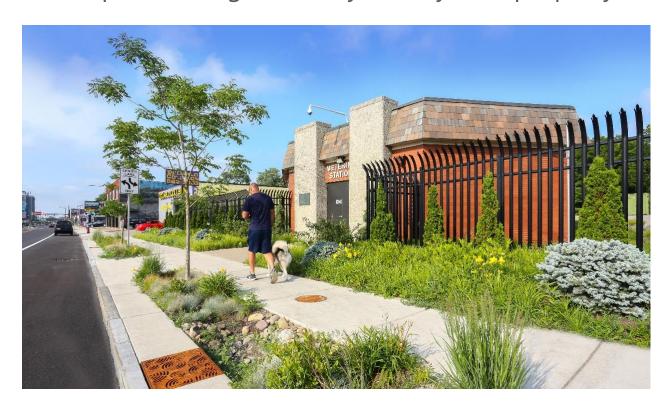


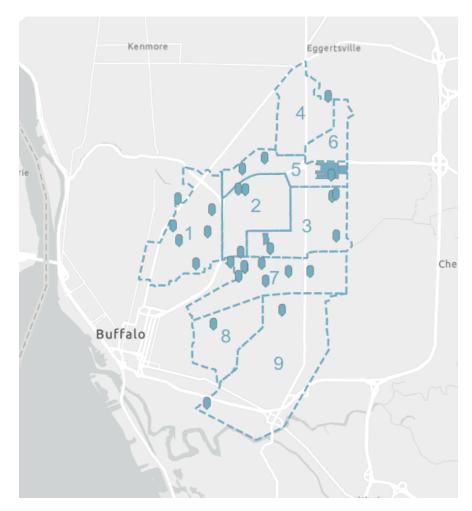




Green Stormwater Infrastructure Construction Contracts

14 Packages across the City of Buffalo within the right-of-way, on Buffalo Public School, Buffalo Municipal Housing Authority, or City Park property









| PACKAGE NAME | LOCATION (WITHIN THE RIGHT- OF-WAY) | NUMBER OF IMPROVEMENTS | ESTIMATED DATE OF ADVERTISEMENT | OPINION OF PROBABLE CONSTRUCTION COST | PROJECT DESCRIPTION |
|--------------|---|---------------------------|------------------------------------|---------------------------------------|---|
| Package 1 | Masten Park, Hamlin Park, Parkside neighborhoods | 61 | Q2 2026 | \$5-10M | Infiltration trenchesStormwater tree trenchesStormwater plantersRain gardens |
| Package 2 | Delavan Grider, MLK Park neighborhoods | 48 | Q2 2026 | \$3-5M | Stormwater tree trenchesStormwater plantersRain gardens |
| Package 3 | Schiller Park, Genesee-Moselle, MLK Park, Kenfield neighborhoods | 61 | Q4 2026 | \$5-10M | Stormwater tree trenches |
| Package 4 | University Heights, Kensington-Bailey neighborhoods | 43 | Q2 2026 | \$3-5M | Infiltration trenchesStormwater tree trenchesStormwater plantersRain gardens |
| Package 5 | Fillmore-Leroy, Kensington-Bailey, Kenfield neighborhoods | 60 | Q1 2027 | \$3-5M | Stormwater tree trenches |
| Package 6 | Kensington-Bailey neighborhood | 49 | Q1 2027 | \$3-5M | Stormwater tree trenchesStormwater planters |
| Package 7 | Broadway Fillmore, MLK Park, Genesee-Moselle, Schiller Park neighborhoods | 50 | Q3 2026 | \$3-5M | Stormwater tree trenches |
| Package 8 | Broadway Fillmore neighborhood | 49 | Q3 2026 | \$5-10M | Stormwater tree trenches |
| Package 9 | Lovejoy, Broadway Fillmore, Seneca Babcock neighborhoods | 43 | Q4 2026 | \$3-5M | Stormwater tree trenchesStormwater planters |





| PACKAGE NAME | LOCATION (WITHIN THE RIGHT-OF-WAY OR CITY- OWNED PROPERTY) | NUMBER OF IMPROVEMENTS | ESTIMATED DATE OF ADVERTISEMENT | OPINION OF PROBABLE CONSTRUCTION COST | PROJECT DESCRIPTION |
|-----------------|--|---------------------------|------------------------------------|---------------------------------------|--|
| Parks Package 1 | Hennepin Park | 1 | Q4 2025 | \$3-5M | Pipe networkUnderground storage |
| Parks Package 2 | MLK Jr. Park, Genesee Gateway, Eddie Dawson Park, Lincoln Playground | 10 | Q1 2027 | \$1-2M | Stormwater tree trenchesPorous asphaltRain gardens |
| Parks Package 3 | Schiller Park, Glenny Park, Hank Nowak Park, Mary Jean Sloan Park | 9 | Q1 2027 | \$1-2M | Infiltration trenches |
| BPS Package | 19x Buffalo Public School Properties | 60 | Q3 2026 | \$5-10M | Infiltration trenches Stormwater tree trenches Stormwater planters Porous asphalt Rain gardens |
| BMHA Package | Ferry Grider, Kenfield & Langfield Buffalo Municipal Housing Authority sites | 26 | Q3 2026 | \$10-15M | Pavement removalStormwater tree trenchesPorous asphalt |







Buffalo Sewer will host a virtual Informational Session on Thursday, October 9, 2025 at 2:30 PM ET highlighting upcoming Green Infrastructure Projects under the Rain Check 2.0 Program for construction contracts.

This session will provide an overview of 14 design packages scheduled for release between Q4 2025 and Q1 2027. Attendees will gain insight into:

- → Project scopes and timelines
- → Bid release schedules
- → Green infrastructure goals





buffalosewer.org/green-infrastructure-open-house-virtual-contractor-briefing

Upcoming Buffalo Sewer Capital Projects for 2025 - 2026

PROFESSIONAL SERVICES (DESIGN CONSULTANT RFP/RFQ)

Upcoming RFP/RFQs – Professional Services (Design)

| PROJECT NAME | LOCATION | TYPE OF CONTRACT | ESTIMATED DATE OF RFP/ RFQ | ESTIMATED FEE | PROJECT DESCRIPTION |
|--|-------------------------|--------------------------|---|--|---|
| Construction Inspection (CI) Services for Various Capital Projects | Various locations | Professional Services | RFQ issued 08/18/2025 Submission Due Date 09/15/2025 Short-listed interviews to occur Fall 2025 | TBD | Construction inspection services for upcoming and future capital improvement projects throughout the city, bird island WWTF, and outlying facilities. |
| Professional Engineering Services Term Agreement | | Professional Services | Q4 2025 | \$250,000 awarded up to six (6) consultants each | Services for up to three (3) year term agreement for various capital projects, and/or critical engineering projects throughout the city as well as the bird island WWTF. |
| Waterfront Park (Erie Basin Marina) Offline Storage (OLS) & SPP206A&B Real Time Controls (RTC) | Carolina & Fourth St | Professional Services | Q1 2026 | TBD | Design of a 5.55MG OLS tank Addition of a 24" dewatering gate at the adjacent RTC |



RFQ for Construction Inspection (CI) Services for Various Capital Projects

Project Description:

 BSA is seeking qualified engineering firm(s) for construction inspection services on capital projects throughout the City, including Bird Island WWTF and outlying facilities.

Start: 2026

Term: 3 years + 2 optional 1-year renewals

Total Duration: Up to 5 years

Shortlisted firms will be invited submit via a future RFP.

RFQ Issue Date: 08/18/2025; Submission Due Date 09/15/2025



Professional Engineering Services Term Agreement

Project Description:

 Buffalo Sewer is seeking qualified engineering firm(s) for professional engineering services on capital projects throughout the City, including Bird Island WWTF and outlying facilities.

RFQ Issue Date: Q4 2025

Estimated Fee: \$250,000 awarded up to six (6) consultants each



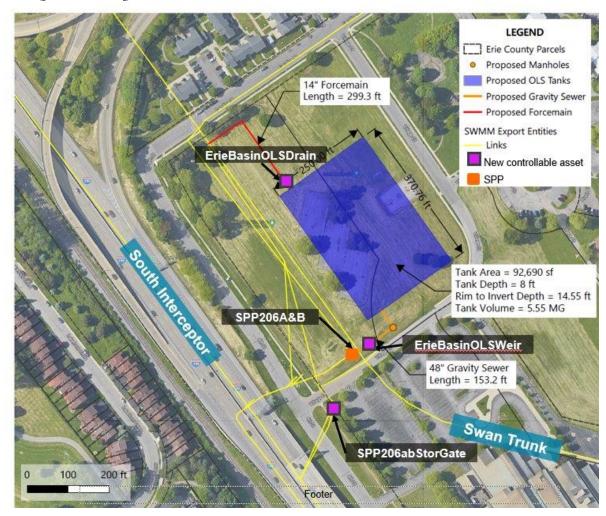
Waterfront Park Offline Storage (OLS) & SPP206A&B Real Time Control (RTC)

Location: Carolina and Fourth St

Project Description:

- 5.55 MG OLS tank
- Addition of a 24" dewatering gate at adjacent RTC

RFP Issue Date: Q1 2026





Professional Services and Construction Bid Requirements

Typical Services Desired for Upcoming BSA Projects

Professional Services

- Engineering
- Civil/Mechanical
- Civil-Site, Structural,
 Geotechnical,
 HVAC/Plumbing,
 Instrumentation
- UndergroundStorage Tanks
- Deep Tunnels/Pipes
- Green Infrastructure+ Landscape Design

- Architecture
- Energy Efficiency
- CommunityEngagement andPlacemaking
- Grant Writing /Funding Support
- Growth, Inclusion
 and Partnership of
 Local Workforce and
 Suppliers

Construction

- General, Mechanical,Electrical Contracting
- Equipment Suppliers
- Electrical and Instrumentation
- Concrete
- Excavation/Dewatering
- Traffic Control
- Document Management
- Gate Installation
- Testing and Inspection

- Surveying and UtilityVerification
- Photography
- Pavement Sawcutting
- Trucking and MaterialProcurement
- Environmental Health & Safety
- Growth, Inclusion andPartnership of LocalWorkforce andSuppliers

Professional Services: Requests for Proposals (RFPs)

Typical Proposal Components

Cover Letter

Project Approach

Experience

Professional Team (Org Chart + Resumes)

Company Profile

DBE/MWBE/SDVOB Plan

Cost Proposal



BSA Evaluation Criteria

Demonstrated understanding of project requirements

Technical and creative quality of proposed approach, including community engagement and social impacts

Proposed schedule

Experience with comparable projects

Professional team organization and expertise

Community Engagement

Team diversity and historically underrepresented firms as a percentage of the professional team



Typical Requirements for Construction Bids



General

- ✓ Bid Sheet(s)
- ✓ Equal Employment Opportunity
- ✓ Tax Exemption
- ✓ Non-CollusiveBidding Certification
- ✓ Insurances
- ✓ List of subcontractors
- ✓ DBE/MWBE/SDVOB Plan



Bonds

- ✓ Performance Bond 100%
- ✓ Maintenance Bond 10%



Liquidated Damages

- \$500 per day after time specified for Substantial Completion
- √ \$1,000 per day beginning 60 days after time specified for Substantial Completion

Historically Underrepresented Firms

Inclusion of Historically Underrepresented Firms

PURPOSE

- Need to build capacity.
- Include new partners and create opportunities.
- Continue relationships with long-standing and traditional businesses.
- Create economic opportunity for Disadvantaged/Minority/ Women –
 Owned Business Enterprise (D/MBE/WBE) and Service-Disabled
 Veteran Owned Business (SDVOB) firms, including firms who are
 new to working with Buffalo Sewer and/or the City of Buffalo



Inclusion of Historically Underrepresented Firms

- DBE/MWBE must be certified in New York
 State
 - Typical DBE Goal: 20%
 - Typical MWBE Goal: 30%
- MWBE Certification in Erie County is a plus
- A DBE/MWBE/SDVOB Utilization Plan must be submitted with your Proposal Package:
 - https://efc.ny.gov/mwbe-forms

- Prime consultant or contractor must utilize
 DBE/MWBE suppliers/subcontractors
 that are certified on behalf of the New
 York State Certification Program:
 - NYS United DBE Certification Program
 - NYS MWBE Certification Program
- Buffalo Sewer is looking for Plans that are:
 - Reflecting a good-faith effort
 - Realistic and meaningful



Differentiation of Disadvantaged vs Minority/Women Owned Business Enterprise

DBE

- Ownership Criteria:
 - 51% owned by socially and economically disadvantaged individuals₁
- Net worth
 - Personal net worth < \$2.047M₂
- Governing Body
 - Federal Overseen by the U.S.
 Department of Transportation₁

M/WBE

- Ownership Criteria:
 - 51% owned by minorities and/or women₃
- Net worth
 - Personal net worth < \$15M</p>
- Governing Body
 - State/Local Managed by New York
 State Empire State Development (ESD)
 and the City of Buffalo₄



D/M/WBE and SDVOB Resources



NYS MWBE - Business Growth Accelerator Program

NYS Mentor-Protégé Program

<u>Supply & Demand Utilization Factsheet</u>

DMWBD Event Speaker Form

NFTA Diversity Development (DBE)

BSU - M&WBE Resources

The MWBE Training Day Conference

Erie County-COB MWBE Certification

CERTIFICATION RESOURCES:

Buffalo Small Business Administration

*Buffalo Main Office:

130 S. Elmwood Ave., Suite 540, Buffalo, NY 14202

Phone: 716-551-4301

Women's Business Center at Canisius College

1901 Main Street, Science Hall, Buffalo, NY 14208 Phone: 716-888-8280



^{*} Additional Resources: Service - Disabled Veteran-Owned Small Business (SDVOB) and other small business resources available at the Buffalo Main Office.

MWBE Training Day Conference - Buffalo, NY

- When:
 Oct 21, 2025
 9:00 am 5:00 pm
- Where:
 500 Pearl St
 Buffalo, NY 14202
- Ticket Prices: \$55 \$95



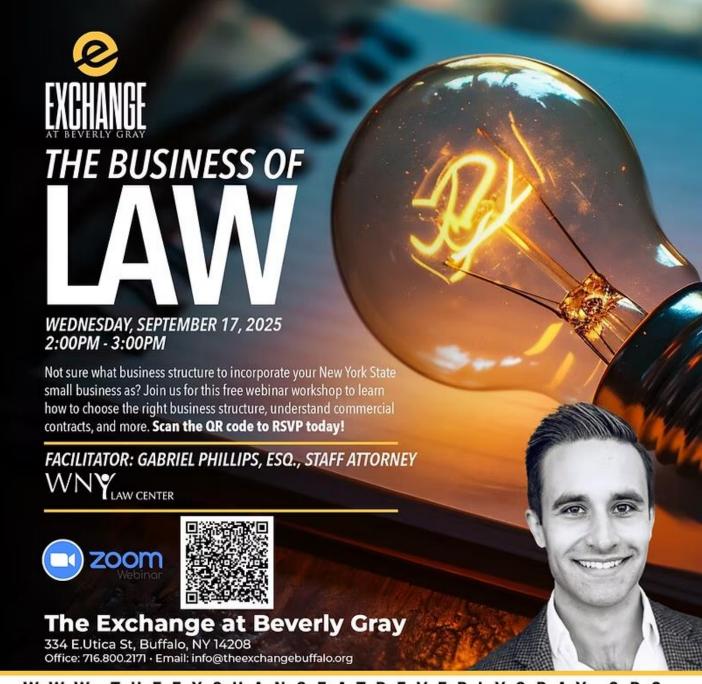
Secure your ticket @ The MWBE Training Day Conference Tickets

Get Structured!

Small Business Resource

Hosted by The Exchange at Beverly Gray

- When:
 - Wednesday, September 17 at 2 PM
- Where:
 - -Via Zoom; RVSP Here
- Why Attend:
 - You'll learn about LLCs, contracts and legal setup



W W W . T H E E X C H A N G E A T B E V E R L Y G R A Y . O R

Marketing Accelerator

Small Business Resource

- Applications reopen in January 2026!
- Reach East is designed for businesses on Buffalo's East Side to help enhance their marketing and communication skills
- 3-month program including;
 - -6 workshops
 - Mentor matching
 - Training by marketing/communication professionals
 - Up to \$5,000 in funding for marketing



Additional Small Business Resources

Hosted by Exchange at Beverly Gray

- Accounting Clinic
- Mentor Clinic
- Trademark Clinic
- Grants Clinic
- Loan Clinic
- Finance Clinic
- Legal Clinic
- Needs Assessment
- And More!



BY APPOINTMENT ONLY

You worked hard to grow your brand protect it with a trademark! The
Exchange is proud to provide free
small business trademark advisory
services to assist business owners
with registration via the United
States Patent & Trademark Office, in
partnership with Latasha Lessington,
Esq. Scan the QR code
to signup today!



THE EXCHANGE AT BEVERLY GRAY

334 E Utica St · Buffalo, NY · 14208

Office: 716.800.2171 · Email: info@theexchangebuffalo.org

Small Business Resources

BUFFALO STATE SMALL BUSINESS DEVELOPMENT CENTER (SBDC)

https://sbdc.buffalostate.edu/

- Business plan development
- Small business start-ups
- Organizational structures
- Accounting
- Financial planning
- E-commerce
- Export assistance
- Cost analysis
- Loan information assistance
- Marketing
- Human resources
- Employee training
- One-on-One Counseling







prime contractors. Program Outcomes:

- Develop and deliver an effective elevator pitch.
- Develop and deliver an effective 8-minute sales pitch with slides.

Marketing Solutions & Contract Readiness

certificate program

- One-page capability statement.
- Understand communication essentials and business readiness requirements to secure contracts (licenses, certifications, insurance loan readiness & procurement).
- Learn and implement digital marketing essentials (Google Business Profile, LinkedIn, Landing Page/Website).
- Professional headshot.



Start Date: Wednesday October 15, 2025

Program Duration: 8 consecutive Wednesdays (October 15, 22, 29; November 5, 12, 19; Dec 3 & 10).

Program Schedule: Wednesdays 4:15 p.m. Networking | Training 4:30 p.m. to 7:30 p.m.

Location: Larkin Exchange Conference Center 8th Floor Barton Room, 726 Exchange Street, Buffalo, NY 14210.

Registration Fee: \$40. All other costs are covered by our sponsors.

This program is <u>limited to 20 participants</u>. Enrolled businesses will have access to one to one counseling at the SBDC.

Register <u>HERE</u> or contact Mr. Donald Williams at 716 878-4030 or williada05@buffalostate.edu.

Mail check payable to Research Foundation to: SUNY Buffalo State, SBDC, 1300 Elmwood Avenue, Cleveland Hall Room 206, Buffalo, NY14222.

















Business Finance Resources

BUFFALO STATE SMALL BUSINESS DEVELOPMENT CENTER (SBDC)

- 43 North
- Bright Buffalo Niagara
- Buffalo Urban League
- Empire State Development
- Erie County Industrial Development Agency
- IC Success!
- Pursuit Lending
- Launch NY
- PathStone Enterprise Center
- Small Business Administration (SBA)
- Westminster Economic Development Initiative (WEDI)
- WNY Venture Association
- _ Z80 Labs
- LISC WNY
- Cultivator (Pre-Seed Funding)
- Buffalo Innovation Seed Funding



Business Networking Resources

BUFFALO STATE SMALL BUSINESS DEVELOPMENT CENTER (SBDC)

- 43 North
- Bright Buffalo Niagara
- Buffalo Urban League
- Canisius Women's Business Center
- Center for Entrepreneurial Leadership at University of Buffalo
- Entrepreneurial Assistance Program (EAP)
 716-880-3288
- Launch NY
- Buffalo Niagara Partnership
- WNY Venture Association
- Business & Entrepreneur Partnerships,
 University at Buffalo





Meaningful partnerships between non-profit community organizations and contracted consultants and contractors

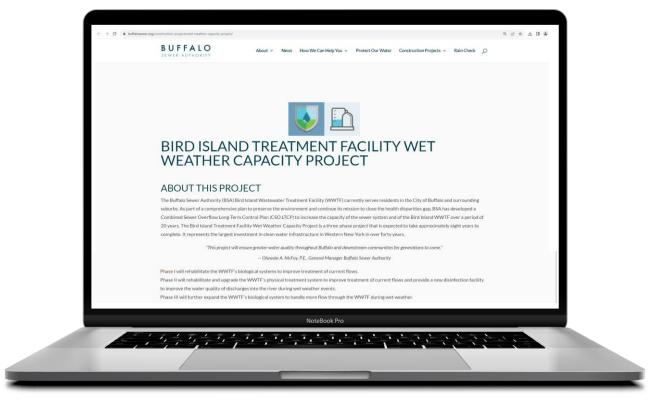
- Within Buffalo Sewer's Service Area
- Through contracted Buffalo Sewer infrastructure projects.
- MWBE/DBE requirements are <u>separate</u> from the Community Partnership Program

- Commitments through volunteerism or financial contributions to defined community partners
- Commitments are part of the contract
- Focus areas of Partnership: (1) Education,
 (2) Workforce Development, (3) Economic Development, (4) Public & Environmental Health

COMMUNITY PARTNERSHIP PROGRAM Coming in 2025

Q&A

Buffalo Sewer Authority Website



buffalosewer.org

Your <u>BEST</u> source of information!

- Consultant, Contractor, and Supplier Opportunities
- Construction Updates
- FAQs
- Board Meeting Minutes
- Public Participation Plans



New! Queen City Clean Waters Interactive Website

BUFFALOQCCW.ORG



Home

Buffalo Sewer Home Page



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Thank you!

GET IN TOUCH:







